

Unit Title: Assessing myself for a career

OCR unit number: Unit 14 Level: Level 2

Credit value: 3
Guided learning hours: 28

Unit reference number: L/505/4095

# Unit aim and purpose

This unit will provide learners with an understanding of the skills and personal attributes that lead to an individual's success in business, and how success is recognised. Learners will be able to audit own transferable skills, sector-specific skills and personal attributes and obtain feedback in order to make a career choice. Learners will be able to identify own development needs for a chosen career and agree an action plan for the development.

Learning Outcomes	Assessment Criteria	Teaching Content i.e. – must be covered e.g. – suggestions for coverage	
The Learner will:  1 Understand how skills and personal attributes lead to national or international success in business	The Learner can:  1.1 Describe a successful businessperson, to include:  • age when starting business • business sector • name of business and/or job title • purpose of the business  1.2 Explain how sector-specific skills contribute to a businessperson's success	Successful businesspeople, e.g.: Richard Branson Karren Brady Steve Jobs Stella McCartney David Beckham Theo Paphitis James Dyson Delia Smith JK Rowling Will.i.am  Person may be alive or deceased; person could be from any sector (commercial, private, third sector/not-for profit)  Sector-specific skills, e.g.: designing goods developing new ideas financial planning and forecasting cooking writing sourcing raw materials and products	

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Learning Outcomes	Assessment Criteria	Teaching Content i.e. – must be covered e.g. – suggestions for coverage
	1.3 Explain how transferable skills contribute to a businessperson's success	Transferable skills, e.g.:  using ICT and social media  communicating marketing networking team-working problem-solving management
	1.4 Explain how personal attributes contribute to a businessperson's success	Personal attributes, e.g.:      enthusiasm and willingness to learn      creativity and initiative      planning, organising and time management      confidence and assertiveness      flexibility and adaptability      decision making      self-management
	1.5 Identify ways a businessperson's success can be recognised	Ways success is recognised e.g.:  • financial status • social acceptance • formal recognition, e.g. awards, public accreditation • lifestyle • celebrity status • media coverage
Be able to evaluate own     skills and personal     attributes to inform career     choices	2.1 Assess own transferable skills	Assessment includes judgement on level of skills and attributes
CHOICES	2.2 Assess personal attributes	Assessment tool for skills and personal attributes, e.g.:  uestionnaire with pre-set grading chart  list with numerical options  online self-assessment tool
	<ul> <li>2.3 Justify own assessment of skills and attributes, to include:</li> <li>• strengths and weaknesses</li> <li>• feedback from person supervising</li> </ul>	Justification, i.e.:  reasons for self- assessment judgement  confirmation of judgement from tutor/assessor/supervisor

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Learning Outcomes	Assessment Criteria	Teaching Content i.e. – must be covered e.g. – suggestions for coverage
	2.4 Use assessment of skills and attributes to inform career choice	Person supervising, i.e.:  tutor  assessor  supervisor  Skills and attributes assessed must result in a decision regarding possible career choice, e.g. teacher of languages (subject-specific) or primary school teacher (group specific)
Be able to audit own sector-specific skills relating to career choices	<ul><li>3.1 Research sector-specific skills needed for chosen career</li><li>3.2 Describe the relevance of sector-specific skills to a chosen career</li></ul>	Career choice from LO2 should be used for LO3
	3.3 Assess current level of own sector-specific skills	
4 Be able to plan the development of skills and personal attributes for a career	<ul> <li>4.1 Identify skills and personal attributes to be developed for a career</li> <li>4.2 Produce an action plan to develop skills and attributes for a career, including: <ul> <li>sector-specific skills</li> <li>transferable skills</li> <li>ways of developing skills and attributes</li> <li>support needed</li> <li>resources needed</li> <li>start, review and target dates</li> <li>sign-off by tutor/sponsor</li> </ul> </li> <li>4.3 Explain the importance of having an action plan for personal development</li> </ul>	The action plan should include SMART targets.  Ways of developing skills and personal attributes, e.g.:  college courses part-time or full-time courses work experience part-time jobs short training courses work shadowing personal study  Sponsor could include assessor, workplace supervisor, manager, mentor.  Importance of having an action plan, e.g.: to identify what needs to be done to be able to check
		<ul> <li>to be able to check progress</li> <li>to use the plan to motivate</li> </ul>

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#### **Assessment**

All units are centre-assessed and externally moderated by OCR. Centres may use the evidence booklets supplied by OCR, but these are not mandatory. Any centres choosing not to use the OCR booklets will need to produce evidence that enables candidates to meet all of the learning outcomes and assessment criteria in the units. When submitting centre devised evidence to OCR an evidence checklist must be completed and attached.

When candidates complete a task, the centre assessor (usually the teacher/tutor) assesses their work. When the assessor is satisfied that the candidate has met all the requirements for a unit, they must confirm this by signing the cover of the evidence booklet (or by completing the evidence checklist) for that unit to show that the assessment process is complete.

Results will be graded Pass or Fail.

## Evidence requirements

Evidence can be produced either through real work or by means of simulated activities.

In order to achieve this unit the candidate must demonstrate that they have met all of the stated learning outcomes and assessment criteria. OCR has produced specific assessment guidance for each unit which centre assessors must follow to ensure the evidence meets all the requirements of the units.

## Guidance on assessment and evidence requirements

The unit content describes what has to be taught to ensure that candidates are able to access the highest grade.

Anything which follows an i.e. details what must be taught as part of that area of content.

Anything which follows an e.g. is illustrative, it should be noted that where e.g. is used, candidates must know and be able to apply relevant examples to their work though these do not need to be the same ones specified in the unit content.

You should refer to the 'Admin Guide: Vocational Qualifications (A850)' for Notes on Preventing Computer-Assisted Malpractice.

You should refer to the JCQ document: *Access Arrangements, Reasonable Adjustments and Special Consideration 2012-2013* for information on how to assist candidates with special access requirements.

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## Functional skills signposting

This section indicates where candidates may have an opportunity to develop their functional skills.

Functional Skills Standards					
English		Mathematics	ICT		
Speaking and Listening	V	Representing	Use ICT systems	V	
Reading	V	Analysing	Find and select information	V	
Writing	V	Interpreting	Develop, present and communicate information	V	

#### Resources

Access to sources of under-pinning knowledge such as centre teaching materials, books, journals, etc., might be of help.

The following resources are available on the OCR website <a href="www.ocr.org.uk">www.ocr.org.uk</a>:

- Unit specification
- Candidate evidence booklets, evidence checklists and assessment guidance for each unit
- Worked examples of tasks from evidence booklets
- Employability Skills Glossary
- Employability Skills support pack
- Tutor Support Sheet Skills and attributes
- Frequently Asked Questions (FAQs)
- Introduction for Tutors in the evidence booklet
- Administration documents: Submission Cover Sheet, internal standardisation form

#### Additional information

For further information regarding administration for this qualification, please refer to the OCR document 'Admin Guide: Vocational Qualifications' (A850) on the OCR website <a href="https://www.ocr.org.uk">www.ocr.org.uk</a>.

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