



Sample question paper and mark scheme

**DRAFT** 

LEVEL 3 CAMBRIDGE ADVANCED NATIONAL (AAQ) IN

# IT: DATA ANALYTICS

**Extended Certificate H119** 

For first teaching in 2025

F201: Big data and machine learning

## Introduction

This is Sample Assessment Material (SAM). It is an example exam paper that we publish alongside a new specification to help illustrate the intended style and structure of our question papers.

During the lifetime of the qualification, updates to the question paper template may happen. We always recommend you look at the most recent set of past papers where available.

We also produce two further specific resources to support you with using this SAM:

- An assessment story. We explain the research we have undertaken during the development of the qualification and how consultation with teachers, students and schools have helped shape our assessment approach.
- Annotated SAMs. We take you through the key points of the assessment and highlight the different types
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Helping young people develop an ethical view of the world



Equality, diversity, inclusion and belonging (EDIB) are part of everything we do

# **Summary of updates**

Date	Version	Page number	Summary of change
July 2023	1 DRAFT	All	Creation of document

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- challenge prejudicial views and unconscious biases
- promote a safe and supportive approach to learning
- are accessible and fair, creating positive experiences for all
- provide opportunities for everyone to perform at their best
- are contemporary, relevant and equip everyone to live and thrive in a global, diverse world
- create a shared sense of identity in a modern mixed society with one humanity.

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If you prefer to use a printed copy of the SAMs, consider printing a selection of pages. The following are the pages which you might find useful to print:

Question paper pages 5-20

Mark scheme pages 21-32



# Level 3 Cambridge Advanced National (AAQ) in IT: Data Analytics (Extended Certificate)

F201: Big data and machine learning

### **Sample Assessment Material (SAM)**

Time allowed: 1 hour 30 minutes

No extra materia	ils are needed.
Please write cle	arly in black ink. Do not write in the barcodes.
Centre number	Candidate number
First name(s)	
Last name	
Date of birth	D D M M Y Y Y

#### **INSTRUCTIONS**

- Use black ink.
- Write your answer to each question in the space provided. You can use extra paper if you need to, but you must clearly show your candidate number, the centre number and the question numbers.
- In the live exam there might be lined pages at the end of the question paper for you to use if you need extra space. Remember, you must clearly show the question numbers.
- Answer all the questions.

#### **INFORMATION**

- The total mark for this paper is 60.
- The marks for each question are shown in brackets [].
- This document has 16 pages.

#### **ADVICE**

Read each question carefully before you start your answer.

A large retailer has an online store and 250 physical stores across the UK. There are currently over 12 million members of its loyalty scheme. Customers use an online form on the retailer's website to register to join the loyalty scheme. Each customer can only join once. After registration, customers are emailed a membership number. Customers can use the membership number when shopping online or in store.

(a)	State the <b>characteristic</b> of big data that relates to the completion of an online form.	
		. [1]
(b)	State <b>two</b> ways the volume of data can characterise data as big data.	
	1	
		••••
	2	
		[21

Here are some of the customer loyalty scheme records.

Membership number	Given name	Family name	Email address	Postcode
124XC78	Mia	Ling	ML.asl.com	L90 67BD
987YT99	Jane	Taylor	Jane@BBt.com	
390BB41	Kareem	Riley	247@ihl.com	NP01 79V
622MB83	Jamal	Amit	Ja27@btm.com	LX99
124XC78	Mia	Ling	ML.asl.com	L90 67BD

Data cleaning and data wrangling will be carried out on the customer loyalty scheme records.

(c)	Identify <b>three data cleaning</b> techniques that need to be carried out on the customer loyalty scheme records above.
	1
	2
	3
	[3

(d) Complete the sentences to explain what data wrangling is.

Use words from the list.  You can use each word once, more than once or not at all.  analysed formatted processed raw reliable verified  Data wrangling transforms and prepares	
analysed formatted processed raw reliable verified  Data wrangling transforms and prepares	
Data wrangling transforms and prepares	
into a format that can be	I
data analysis.  2 When a customer registers for the loyalty scheme, they enter personal data. The retailer comply with UK General Data Protection Regulations (UK GDPR).  (a) Describe the purpose of UK GDPR	ion. It
comply with UK General Data Protection Regulations (UK GDPR).  (a) Describe the purpose of UK GDPR	rom [3]
	must
1	[1]
2	
	[2]

<b>:</b> )	Analyse the possible impacts on the retailer of <b>non-compliance</b> with UK GDPR.
	[6

is c	aptured by the retailer and saved against the customer record.		
(a)	Why does the retailer capture the transactional data of each customer?		
	[1]		
(b)	Explain <b>one</b> benefit to the <b>retailer</b> of using transactional data.		
	[2]		
(c)	Transactional data is structured data.		
	State two other examples of structured data.		
	1		
	2[2]		

3 Customers use their membership number when they shop online or in store. Transactional data

4	Γhe	e transactional data is stored in a private cloud storage area.
(	a)	State <b>two</b> characteristics of a <b>private cloud</b> .
		1
		2
		[2]
(	b)	Explain <b>one</b> limitation to the <b>retailer</b> of using a private cloud to store the transactional data.
		[2]
(	c)	State <b>one other</b> storage area the retailer could use to store the transactional data.
		[1]

5	When customers use their membership number to shop online, the website shows product recommendations.
	Explain how <b>Artificial Intelligence (AI)</b> can be used to provide the recommendations.
	[2]

**6** The retailer wants to add new products to their stock. Data analytics will be used to make informed decisions about the new products to be added.

(a) Describe the purpose of data analytics.

(b)

	[1
Explain how data analytics software could help tabout the new products.	the retailer to make informed decisions
·	

Customer records, including the transactional records, are used as part of the process of making decisions about new products.

The retailer wants to use the data analytic technique of **cluster analysis** to make decisions about the new products.

(c) Discuss whether the retailer should use **cluster analysis** to make decisions about new products.

In your answer you **must** write about:

- Any benefits to the retailer
- Any limitations to the retailer
- Whether you would recommend that the retailer use cluster analysis to make decisions about new products and your reasons.

[9]

JK Le	/ei 3 Cambridge Advanced National (AAQ) in 11: Data Analytics	F201 Sample Paper
(d)	State <b>two</b> data analytic techniques, <b>other than</b> cluster analysis.	
	1	
	2	[2]
		[-]
	The results of the data analytics will be presented at a meeting.	
(e)	Explain <b>one</b> benefit and <b>one</b> limitation to the <b>retailer</b> of using data visualis present these findings.	ation software to
	present these infulligs.	
	Benefit	
	Limitation	
		[4]

7 The new products have been introduced to the retailer's stock. The retailer is sending money-off vouchers to customers who have previously bought similar products.

Automated decision making will be used to select which customers will receive the vouchers.

(a)	Explain how automated decision making could <b>increase</b> the risk of bias.
	[2]
(b)	A questionnaire will be sent to some customers asking for their views on the new products. Customers will be selected using the transactional records.
	(i) State <b>two inclusive data principles</b> the retailer should consider when selecting customers to receive the questionnaire.
	1
	2
	[2]

(ii)	Explain why <b>each</b> principle in <b>7(b)(i)</b> would need to be considered by the retailer.
	1
	2

**8** The retailer stores all their products in a warehouse. Staff pick, pack and despatch online orders from this warehouse.

The retailer wants the warehouse to be as energy efficient as possible.

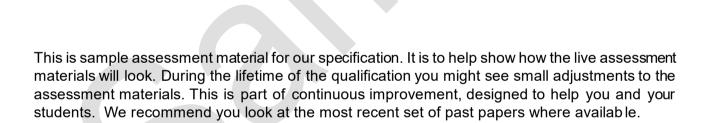
Explain **one** benefit and **one** limitation to the **retailer** of using big data to increase the energy efficiency of the warehouse.

Benefit	 	 
Limitation	 	 
		 •••••

**END OF QUESTION PAPER** 

[4]







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# Level 3 Cambridge Advanced National (AAQ) in IT: Data Analytics (Extended Certificate)

F201: Big data and machine learning

SAMPLE ASSESSMENT MATERIAL

MARK SCHEME

This document has 12 pages.

### MARKING INSTRUCTIONS

#### **Crossed-out answers**

If a student has crossed out an answer and written a clear alternative, do **not** mark the crossed-out answer.

If a student has crossed out an answer and **not** written a clear alternative, give the student the benefit of the doubt and mark the crossed-out answer if it's readable.

### Multiple choice question answers

When a multiple choice question has only one correct answer and a student has written two or more answers (even if one of these answers is correct), you should **not** award a mark.

#### When a student writes more than one answer

#### 1. Questions that ask for a set number (including 1) of short answers or points

If a question asks for a set number of short answers or points (e.g. **two** reasons for something), mark only the **first set number** of answers/points.

**First** mark the answers/points against any printed numbers on the answer lines, marking the **first** answer/point written against each printed number. **Then**, if students have not followed the printed numbers, mark the answers/points from left to right on each line and **then** line by line until the set number of answers/points have been marked. Do **not** mark the remaining answers/points.

#### 2. Questions that ask for a single developed answer

If a student has written two or more answers to a question that only requires a single (developed) answer, and has **not** crossed out unintended answers, mark only the first answer.

#### 3. Contradictory answers in points-based questions

When a student has written contradictory answers, do **not** award any marks, even if one of the answers is correct.

## Levels of Response marking

1. To determine the level start at the highest level and work down until you reach the level that best describes the answer

#### 2. To determine the mark within the level, consider the following:

Quality of the answer	Award mark
Consistently meets the criteria for this level	At the top of the level (6 and 9 mark questions)
Meets the criteria but with some inconsistency	At the middle of the level (9 mark questions)
On the borderline of this level and the one below	At the bottom of the level (6 and 9 mark questions)

#### **ANNOTATIONS**

Annotation	Meaning



#### MARK SCHEME

1 (a)	
Max mark	1
Answer	Variety of data types (1)
Guidance	Do <b>not</b> accept:  Variety

1 (b)	
Max mark	2
Answer	Any two from:  The amount of data that exists (1)  The initial size of data collected (1)  The amount of data is growing (1)  Credit any other appropriate response.
Guidance	1 mark for each correct answer.  The focus of the question is generic. The answer does <b>not</b> have to be applied to the context but accept answers which are applied to the context.

1 (c)	
Max mark	3
Answer	<ul> <li>Removing duplicates (1)</li> <li>Fix missing data (1)</li> <li>Fix structural errors (1)</li> </ul>
Guidance	1 mark for each correct answer

1 (d)	
Max mark	3
Answer	<ul> <li>Raw (1)</li> <li>Analysed (1)</li> <li>Reliable (1)</li> </ul>
Guidance	Correct answers only

2 (a)	
Max mark	1
Answer	Any <b>one</b> from:
	To protect an individual's personal data (1)
	To set out the key principles / rights / obligations for the processing of personal
	data. (1)
	Credit any other appropriate response.
Guidance	

2 (b)	
Max mark	2
Answer	Any <b>two</b> from:
	<ul> <li>Processed lawfully, fairly and in a transparent way (in relation to individuals) / Lawfulness, fairness and transparency (1)</li> </ul>
	<ul> <li>Collected for specified, explicit and legitimate purposes and not further processed in a way that is incompatible with those purposes / Purpose limitation (1)</li> </ul>
	<ul> <li>Adequate, relevant and limited to what is necessary in relation to the purposes (for which they are processed) / Data minimisation (1)</li> </ul>

	Accurate and, where necessary, kept up to date / Accuracy (1)
	<ul> <li>Kept in a form which allows identification of data subjects for no longer than is necessary (for the purposes for which the personal data are processed) / Storage limitation (1)</li> </ul>
	<ul> <li>Processed in a way that ensures appropriate security of the personal data (including protection against unauthorised or unlawful processing and against accidental loss, destruction or damage) using appropriate technical or organisational measures / Integrity and confidentiality (1)</li> </ul>
Guidance	1 mark for each correct answer.
	Accept alternative wording

2( c)	
Max mark	6
Levels of Response	Level 3 (high) 5-6 marks  A thorough analysis, which includes:  identification of a range of characteristics or elements  detailed knowledge and understanding in the context of the question  clear explanation  consistent use of appropriate subject terminology.  Level 2 (mid) 3-4 marks  An adequate analysis, which includes:  identification of some characteristics or elements  sound knowledge and understanding in the context of the question  adequate explanation  some use of appropriate subject terminology.
	Level 1 (low) 1-2 marks  A basic analysis, which includes:  identification of at least one characteristic or element  limited knowledge and understanding in the context of the question  basic explanation  use of appropriate subject terminology is limited.  O marks  Answer is not worthy of credit.

Indicative	Answers can include some of the following:
content	7 the trained and the following.
	Impacts:
	Financial Penalties
	<ul> <li>Non-compliance with data protection laws can result in fines and penalties, which can be up to 4% of the retailer's annual revenue or €20 million (whichever is greater).</li> </ul>
	Increased costs
	<ul> <li>Staff training will need to be increased to ensure all staff are aware of their responsibilities when handing data and increased levels of security will need to be implemented to ensure compliance and reduce the risks of a data breach. Given the size of the retailer and the number of branches it has, there will be a large number of staff to train which will be very costly.</li> <li>Reputational Damage</li> </ul>
	<ul> <li>Data breaches and non-compliance can result in negative publicity and damage to reputation. This can lead to a loss of customer trust, decreased brand value, and reduced business opportunities. Given the size and scale of the retailer, this is likely to be more widely reported in the media and therefore potentially more significant.</li> </ul>
	Legal Action
	<ul> <li>Non-compliance can result in legal action, such as civil lawsuits or criminal charges. This can result in significant legal costs and may require the retailer to pay compensation to affected individuals.</li> </ul>
	Business Disruption
	<ul> <li>A data breach or other non-compliance issues can cause significant disruption to business operations, as well as damage to IT systems and infrastructure. This can result in additional costs to repair the damage and restore operations. With 250 stores and an online operation, this disruption has the potential to be severe.</li> <li>Regulatory Investigations</li> </ul>
	<ul> <li>Non-compliance with data protection laws can result in regulatory</li> </ul>
	investigations, which can be time-consuming and costly. Investigations can also result in further penalties or sanctions if non-compliance is found.
	Credit other relevant analysis, points and examples.
	Cieuli other relevant analysis, points and examples.

3 (a)	
Max mark	1
Answer	<ul> <li>Any one from:</li> <li>To keep a record of items sold when / what / if online or in store (1)</li> <li>To record the purchases made by the customer (1)</li> <li>Credit any other appropriate response.</li> </ul>
Guidance	

3 (b)	
Max mark	2
Answer	<ul> <li>Up to two marks for one benefit. One mark for identifying benefit. One mark for application to the retailer, e.g.:</li> <li>Stock levels of products can be monitored (1) so the retailer can order more stock of popular products (1)</li> <li>Poor selling products can be identified (1) so these can be reduced in price / put on special offer (1)</li> <li>Trends can be identified (1) so stock can be increased to meet customer's needs (1)</li> <li>Analysis can be carried out (1) so the retailer can identify the most / less profitable products (1)</li> </ul>

	Credit any other appropriate response.
Guidance	Up to <b>two</b> marks for <b>one</b> benefit.
	Examples / expansion (application to the retailer) <b>must</b> relate to the retailer in terms of
	on line <b>or</b> in store.

3 (c)	
Max mark	2
Answer	Any <b>two</b> from:
	Continuous data (1)
	Discrete data (1)
	Relational database (1)
	Spreadsheet file data (1)
Guidance	One mark for each correct answer. Correct answers only
	Do <b>not</b> accept:
	Transactional data

4 (a)	
Max mark	2
Answer	Any <b>two</b> from:
	The infrastructure is only accessible to one organisation (1)
	It is accessed through an intranet (1)
	Accessed through permission levels remotely through the internet (1)
	Credit any other appropriate response
Guidance	One mark for each correct answer.

4 (b)	
Max mark	2
Answer	<ul> <li>Up to two marks for one limitation. One mark for identifying limitation. One mark for application to the retailer, e.g.:</li> <li>Higher staff costs (1) the retailer will need specialist staff to maintain the cloud area to maintain access to the data (1)</li> <li>Unreliability of access (1) if systems / internet access is not available the retailer will not be able to access the data (1)</li> <li>Maintenance costs / time (1) as no SLA is in place with an external company time to solve issues may increase (1)</li> <li>Credit any other appropriate response</li> </ul>
Guidance	Up to <b>two</b> marks.  Maximum <b>one</b> limitation.  The focus of the question is on the retailer. However, this question tests PO1 (Show knowledge and understanding) since limitations identified will apply to many contexts, not just this context. Accept both answers which are specifically applied to the context and those that are more generic.

4 (c)	
Max mark	1
Answer	Any <b>one</b> from:
	<ul> <li>Public Cloud (1)</li> <li>Data Lake (1)</li> <li>Data warehouse (1)</li> <li>Solid State Drives (1)</li> </ul>
Guidance	Correct answer only

5	
Max mark	2
Answer	<ul> <li>Up to two marks for an explanation of how Al is used to provide recommendations.</li> <li>One mark for identifying the feature. One mark for saying how it can be used, e.g.:</li> <li>Algorithms are used to consider customers' transaction history (1) using this to select products based on the previous products bought (1)</li> <li>Al can provide recommendations based on search criteria (1) input by the customer based on product history (1)</li> <li>Credit any other appropriate response</li> </ul>
Guidance	Up to <b>two</b> marks.
	Maximum <b>one</b> explanation.

6 (a)	
Max mark	1
Answer	<ul> <li>One mark for a description of data analytics, e.g.:</li> <li>To help the retailer make sense of the collected data (1)</li> <li>To analyse the raw data to identify trends and patterns / help in decision making (1)</li> <li>Credit any other appropriate response</li> </ul>
Guidance	Maximum <b>one</b> description.

6 (b)	
Max mark	2
Answer	<ul> <li>Up to two marks for an explanation. One mark for identifying an action. One mark for how it can be used by the retailer, e.g.:</li> <li>The software will identify trends / patterns (1) so the retailer will know what products are popular with customers (1)</li> <li>The price of the products can be analysed against purchases (1) so the retailer can determine prices / discounts of products (1)</li> <li>Credit any other appropriate response</li> </ul>
Guidance	Up to <b>two</b> marks.  Maximum <b>one</b> explanation.  The expansion (how it can be used by the retailer) <b>must</b> relate to the retailer / product buying

6 (c)	
Max mark	9
Levels of	Level 3 (high) 7 - 9 marks
Response	
	A <b>thorough</b> discussion which shows <b>detailed</b> evaluation, which includes:
	<ul> <li>a range of examples of the use of cluster analysis</li> </ul>
	<ul> <li>the benefits and limitations of cluster analysis for the retailer</li> </ul>
	<ul> <li>a detailed analysis in the context of the question</li> </ul>
	<ul> <li>a clear conclusion(s) with detailed reasons/justifications</li> </ul>
	consistent use of appropriate subject terminology.
	Level 2 (mid) 4 - 6 marks
	An <b>adequate</b> discussion which shows <b>sound</b> evaluation, which includes:
	some examples of the use of cluster analysis
	some points relating to benefits or limitations of cluster analysis for the retailer
	some analysis in the context of the question
	<ul> <li>an adequate conclusion(s) with relevant reasons/justifications</li> </ul>

• \$	some use of appropriate subject terminology.
Le <sup>,</sup>	vel 1 (low) 1-3 marks
A b	asic discussion which shows limited evaluation, which includes:
• a • a • a	a few examples of the use of cluster analysis a few points relating to benefits or limitations of cluster analysis for the retailer a limited analysis in the context of the question a brief conclusion(s) with limited reasons/justifications use of appropriate subject terminology is limited.
0 m	narks
Ans	wer is <b>not</b> worthy of credit.
Indicative content Ans	wers can include some of the following:
Pur	pose:
• ·	To sort different objects or data points into groups to identify the degree of association
Ben	efits:
	Clear identification of links between data, such as the association between groups. Different groups can be analysed, such as age / location/ in store / online. The buyer behaviour of these groups can be analysed, e.g.how often each group makes purchases. This will help the retailer make informed decisions. To Identify "bad" transactions which could indicate fraudulent activity to the retailer Grouping data could reduce the volume of data for the retailer, by filtering out irrelevant data.
Lim	itations:
• !	Incorrect selection of data can lead to incorrect results  Some associations can be false if the groups are not selected correctly  Incorrect analysis can lead to incorrect decision making
Exa	mples:
	Links between products bought and age range.
	Links between products bought and geographical location.  Links between range of products bought online / in store.
Cre	edit other relevant conclusions, points, and examples.
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

6 (d)	
Max mark	2
Answer	Any <b>two</b> from:  Regression analysis (1)  Monte Carlo simulation (1)  Factor analysis (1)  Cohort analysis (1)  Time series analysis (1)
Guidance	<ul><li>1 mark for each correct answer.</li><li>Do <b>not</b> accept:</li><li>Cluster analysis</li></ul>

_	
ĸ	10
u	16

Max mark	4
Answer	Up to <b>two</b> marks for a benefit and up to <b>two</b> marks for a limitation of using data visualisation software: <b>One</b> mark for identifying the benefit / limitation. <b>One</b> mark for saying how it will affect the retailer, e.g.:
	Benefit:
	<ul> <li>Charts / graphs can be created (1) so the retailer can visualise the data rather than looking at raw data (1)</li> </ul>
	<ul> <li>The graphs / charts can be imported into other software (1) so the results can be shared across different departments (warehouse and stores) in the retailer (1)</li> <li>Data can be processed more accurately (1) meaning the retailer can rely on the</li> </ul>
	results of the processing to make informed decisions (1)
	Data visualisation software enables real-time data monitoring (1) so results will be presented instantly, providing up-to-the-minute information the retailer can use (1)
	Limitation:
	Using the incorrect data can lead to incorrect processing (1) meaning that incorrect decisions will be made by the retailer (1)
	The output of the software may be cluttered / not fit for the target audience (1) meaning the retailer may find it difficult to extrapolate the correct / relevant results (1)
	If the incorrect output type is selected (1) it may be misleading meaning incorrect decisions are made (1)
	The quality of the data selected and used is important (1) as the data visualisation software will only process and display the data input, i.e. if the input is low quality, the output will not meet the retailer's requirements (1)
	Credit any other appropriate response
Guidance	Up to <b>two</b> marks each for <b>one</b> valid benefit and <b>one</b> valid limitation.
	Maximum <b>one</b> benefit.
	Maximum <b>one</b> limitation.

7 (a)	
Max mark	2
Answer	<ul> <li>Up to two marks for an explanation of how automated decision making could increase bias. One mark for identifying the cause. One mark for the implication, e.g.:</li> <li>Initial lack of training data being collected for certain groups of customers (1) so the algorithm has not learnt to pick up patterns (1)</li> <li>The human creating the algorithm has unconscious bias (1) meaning this bias will be translated into the final algorithm (1)</li> <li>If historical data is used to train the algorithm this data may include bias (1) which will be correlated into the patterns learnt by the algorithm (1)</li> <li>Credit any other appropriate response</li> </ul>
Guidance	Up to <b>two</b> marks.
	Maximum <b>one</b> explanation.
	The focus of the question is on the retailer. However, this question tests PO1 (Show
	knowledge and understanding) since implications identified will apply to many
	contexts, not just this context. Accept both answers which are specifically applied to
	the context and those that are more generic.

7 (b) (i)	
Max mark	2
Answer	Any <b>two</b> of:
	All population groups must be included in the data (1)
	The data must be up to date (1)
	The data must be transparent (1)

	Credit any other appropriate response
Guidance	

7 (b) (ii)	
Max mark	4
Answer	Up to two marks for each principle. One mark for identifying the reason why. One mark for application to the retailer, e.g:  Principle: All population groups must be included in the data  • To ensure that the questionnaire is sent to a range of customers who represent the retailer's customer base (1) if not the views expressed may demonstrate bias for / discrimination against a population group (1)  • To get a representative set of views about the products (1) to ensure full and accurate views can be acted on by the retailer (1)  Principle: The data must be up to date  • The transactional records used must be up to date with data cleaning having been carried out (1)  • this will ensure that customers sent the questionnaire are still members of the loyalty scheme. (1)  • this will ensure that only customers who have bought the product will be sent the questionnaire (1)
	<ul> <li>Principle: The data must be transparent</li> <li>The selection of the customers must be fair and equitable (1) with the process used to select customers being available to anyone who requests to see it (1)</li> <li>Pre-defined process / algorithms should be used (1) to ensure a true representation of the customer base is sent the questionnaires / to enable a range of views to be elicited (1)</li> <li>Credit any other appropriate response</li> </ul>
Guidance	Each explanation <b>must</b> refer to each principle detailed in (i). Where <b>zero</b> marks are awarded for (i) <b>zero</b> marks are awarded for (ii)

8	
Max mark	4
Answer	Up to <b>two</b> marks for a benefit and up to <b>two</b> marks for a limitation of using big data to increase energy efficiency. <b>One</b> mark for identifying the benefit / limitation. <b>One</b> mark <b>for saying</b> how it will affect the retailer, e.g.:
	<ul> <li>Benefit:</li> <li>The analysis of the big data can show trends / patterns in when / where people use the warehouse (1) meaning energy can be managed in those areas / at those times (1)</li> <li>The data can be used to introduce green energy as an alternative source (1) meaning energy costs for the warehouse will decrease (1)</li> <li>Smart technology can be used to control energy use (1) meaning AI can be used to switch off / on energy at the required / appropriate time(s) (1)</li> </ul>
	<ul> <li>Limitation:</li> <li>Trends / patterns can be identified on 'normal' working days which may change, e.g. Covid working (1) which may mean the algorithm is wrong leading to a waste of energy / increased costs (1)</li> <li>If the energy devices e.g. boilers / air conditioning units malfunction (1) then the algorithm will send instructions, but these may not be carried out and it may be difficult to identify the problem (1)</li> </ul>

	The warehouse may need extra insulation / equipment to be installed which adds to initial costs (1) to maximise the efficient use of the big data when controlling energy efficiency (1)  Credit any other appropriate response.
	Credit any other appropriate response
Guidance	Up to <b>two</b> marks each for <b>one</b> valid benefit and <b>one</b> valid limitation. Answers <b>must</b> focus on the retailer who operates the warehouse.









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