

Friday 9 June 2023 – Afternoon

Level 3 Cambridge Technical in Business

05837/05878 Unit 15: Change management

Time allowed: 1 hour 30 minutes

C425/2306



You must have:

• the Resource Booklet (Insert C428)

You can use:

· a calculator



Please write clea	arly in	black	ink. C	o no	t write	e in th	ne bar	odes.	
Centre number								Candidate number	
First name(s)									
Last name									
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INSTRUCTIONS

- Use black ink.
- Write your answer to each question in the space provided. If you need extra space use the lined page(s) at the end of this booklet. The question numbers must be clearly shown.
- · Answer all the questions.

INFORMATION

- The total mark for this paper is 60.
- The marks for each question are shown in brackets [].
- · This document has 12 pages.

ADVICE

· Read each question carefully before you start your answer.

Use the information provided in the **Resource Booklet** to answer all the questions.

USE	Resource 1.
(a)	For each type of change below, identify one driver of change at Sweet Treats plc.
	Technology
	Market
	Legislation
	Economy
	[4]
(b)	Evaluate likely impacts of the proposed change on Sweet Treats plc. [16]

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	entify four likely barriers to the proposed change at Sweet Treats plc.
	entity rout likely barriers to the proposed change at Sweet Treats pic.
	roduce a plan of action for Sweet Treats plc based on Kotter's theory of change anagement.
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2 Use Resource 2.

(a)	Using the information in Resource 2 , analyse the issues which the directors at Sweet Treats plc still need to address.
	Prioritise these issues in order of importance. Give reasons for your choice. [16]

(b)	Describe two quantitative key performance indicators (KPIs) that Sweet Treats plc could use to further monitor the performance of its workforce.
	1
	2
	[4]

END OF QUESTION PAPER

ADDITIONAL ANSWER SPACE

If additional answer space is required, you should use the following lined page(s). The question number(s) must be clearly shown in the margin(s) – for example, 1(d) or 2(a).

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